

BUYING A HOME

As your real estate agent, we will help you through the home buying process and be with you every step of the way. Here is an overview of the process we will walk through when you are buying a home.

Finding your home

1. Call for a Buyers Consultation to help you find your home.
2. We have a list of preferred lenders who will help you get started in the loan qualification process.
3. Have a clear idea of the home you are looking for and where you would like to live.
4. Start viewing homes.
5. When you see a sign, ad, or for sale by owner, call us immediately for details.
6. Tell us how to best communicate with you (phone, email, text)
7. CONGRATULATIONS! We have found your DREAM HOME! Next...

Buying your home

1. Come into our office to write the offer.
2. Bring a check for your earnest money deposit.
3. Bring your pre-qualification/pre-approval letter.
4. All parties to the contract must be present or have a Power of Attorney.
5. Your contract will be presented to the seller's agent.
6. Negotiating the contract: Your contract will either be accepted, rejected, or countered (back and forth until all parties agree).
7. We will help you set up the home inspection with the company of your choice.
8. We will help you negotiate repairs if needed.
9. We will continue to work together on the loan process until closing. Next...

Closing on your home

1. Contact you on the choice of the closing company/attorney.
2. Contact you on your choice of homeowners insurance companies.
3. Track the mortgage process weekly.
4. Remind you to turn on all your utilities prior to closing.
5. Inform you on the progress of repairs.
6. Schedule a final walk through inspection.
7. Schedule a closing date and time.
8. Give you information on the amount needed to bring to closing in a cashiers check.
9. CONGRATULATIONS! ENJOY YOUR NEW HOME!

Contact us today to start your home buying process today!